



PRESS RELEASE

Genghis Capital secures a strategic investor

*REGULATORS APPROVE THE ACQUISITION OF 100% OF THE ISSUED SHARE CAPITAL OF
GENGHIS CAPITAL LIMITED*

Nairobi, August 24, 2016... Genghis Capital Limited (Genghis) wishes to announce that it has received approval from the Capital Markets Authority, the Competition Authority of Kenya and its shareholders for the acquisition (the Acquisition) of the entire issued share capital of Genghis by Goodison Two Seven Three Limited.

Genghis is an investment bank licensed by the Capital Markets Authority and a trading participant at the Nairobi Securities Exchange Limited.

Goodison Two Seven Three Limited is a special purpose vehicle that has been established by investors led by Pamoja Capital Limited (Pamoja). Pamoja is a regional corporate finance advisory boutique, with over 10 years in the market, with offices in Nairobi and Johannesburg. Leveraging on its significant experience in corporate advisory in East and South Africa, Goodison Two Seven Three will focus on enhancing value for its clients through this investment into Genghis Capital.

As a strategic investor, Goodison Two Seven Three will be lending its expertise in management, corporate finance and transaction advisory, drawn from its extensive experience in the Eastern and Southern African markets. Genghis Capital will continue to offer its clients stockbroking, corporate finance advisory and asset management services.

A new Board of directors has been appointed and shall comprise of Mr. Godwin Wangong'u and Mr. Edward Wachira as non-executive directors while Geoffrey Gangla, CFA shall serve as an Executive Director. It is expected that additional appointments of non executive directors will follow in due course.

Geoffrey Gangla, CFA will now take over as the Chief Executive Officer. Mr. Gangla has over 17 years of experience in investment banking including mergers and acquisitions and capital markets having worked on numerous landmark cross-border financing deals. His extensive background spans various markets on continent including Nigeria, Kenya and South Africa.

"The focus going forward will be to provide both our existing and potential clients with a best in class platform through which they can access investment opportunities in East

Africa and beyond. The investment in Genghis Capital underscores our belief in the long-term potential of the firm." Mr. Gangla said. "Together with the management, we wish to assure our clients that we are here for the long term and will focus on ensuring the successful, sustainable continuity of the business. We thank our clients, partners and staff for the support shown thus far." Mr. Gangla added.

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Notes to the Editor

About Pamoja Capital Group

Established in 2006, Pamoja is an independent corporate finance advisory boutique with offices in Johannesburg and Nairobi.

Pamoja offers financial and transaction advisory services to private and public sector institutions operating in Africa. We have a solid and entrepreneurial professional team led by five senior executives, each with significant experience in corporate finance, project finance, capital raising and consulting. Since inception we have worked on both public and private sector deals across various industries such as oil and gas, telecommunications, financial services and infrastructure and successfully executed transactions worth US\$15 billion and are working on a pipeline of over US\$1 billion

Its partners include:

Geoffrey Gangla, CFA

Geoffrey is a co-founder and the immediate former Managing Director of the Pamoja Capital Group of Companies. He is a Chartered Financial Analyst Charter holder (CFA) and Certified Public Accountant of Kenya with a Bachelor of Commerce (Accounting) degree from Kenyatta University. Having worked in the African financial field since 1999, Geoffrey has extensive experience in mergers and acquisitions and has worked on a number of landmark cross-border M&A and financing deals involving businesses with operations in more than 30 African countries. He lived and worked in South Africa between 2003 and 2006 and in Nigeria in 2007. His experience covers both private and public capital markets. Gangla's previous experience prior to joining Pamoja include; First Africa Group (now a wholly-owned subsidiary of Standard Chartered Bank), Renaissance Capital, and Equity Investment Bank.

Edward Wachira

Edward is the Director of Principal Investments at Pamoja Capital Limited. He is a Certified Public Accountant of Kenya and holds a Bachelor of Commerce

(Accounting) degree from Kenyatta University. Prior to joining Pamoja, Edward led negotiations and structured commercial agreements with partners resulting in the expansion of The Kenya Airways into the Angola, Mozambique, D.R.C in Africa, and Saudi Arabia in the Middle East and Australia in the Far East.

Charles Mwaura

Charles is an entrepreneur, co-founder and Executive Chairman of Pamoja. He is a Chartered Accountant (CA) and holds a Bachelor of Commerce (Accounting) degree from Kenyatta University and a Bachelor of Accounting Science (Honors) from University of South Africa. Charles has successfully led a number of landmark advisory mandates including the R1.5 billion City Of Johannesburg Broadband Network Project, PRASA restructuring and recapitalization plan, Phase 1B of Rea Vaya Rapid Bus Transportation System (BRT) and Integrated Rapid Transport Network Project, among other projects.

Thathisihlalo Makunga, CFA

Thathisihlalo (Thathi) is a co-founder and Executive Director of Pamoja. Thathi is a Chartered Financial Analyst and qualified as a Chartered Accountant and holds a Bachelor of Business Science (Honors) from University of Cape Town, and Certificate in Theory of Accounting (SA).

At Pamoja Capital, Thathi has led a number of important transactions including the City of Johannesburg Fleet Management Project, the City of Tshwane Fleet Management, JPC Property Developments, and the development of the Business Processing Outsourcing (BPO) project for the City of Johannesburg on a turnkey basis. He also looks after the principal investment business in South Africa and has successfully concluded four investments on behalf of Pamoja Capital in the engineering, real estate and leisure sectors.

Thathi was a number two rated analyst in the Financial Mail Analyst of the year for 2007 and 2008 awards for the Gaming & Leisure sector. Additionally, in 2008 he was rated sixth for the Food Producers sector in the same survey.

Faith Mwaura

Faith is the Chief Executive Officer at Pamoja Capital Group (South Africa). She is a Chartered Accountant (SA) and holds a Baccalaureus Commercii in Accountancy Honors from the University of Johannesburg. In her capacity at Pamoja Capital, Faith has experience in financial modeling, Preparation of Annual Financial Statements according to IFRS, Due Diligence exercises, Designing systems and controls, Review of corporate governance and compliance at an operational level, Review of accounting issues in terms of IFRS.

She has carried out transactions and various projects valued in excess of R5 billion. These include advising the City of Tshwane on their fleet procurement program, the City of Johannesburg on their PPP procurement of fleet services, Umojanet Corporation (Pty) Limited on the rollout of a pan-African Terrestrial broadband network to cover 22 countries, and Botho Holding Limited. In addition, she played a significant role in raising R100 million for Limpopo Green Estate (Pty) Ltd (LGE).

About Genghis Capital

Genghis Capital is an Investment Bank, licensed by the Capital Markets Authority (CMA). It is also a Trading Participant of the Nairobi Securities Exchange. It operates in both the institutional and retail market segments. In February 2010, Genghis was awarded the prestigious ISO 9001:2008 certification, after a vigorous compliance exercise. Genghis Capital is not a subsidiary of Chase Bank – the two entities share some common shareholders.

The Bank has also scooped various market awards including:

2015 Think Business: Investment awards

1. Stockbroker of the year - Winner
2. Most Innovative Trust - Winner
3. Best Performing other Fund – Winner
4. Unit Trust of the Year – 2nd Runners Up
5. Best Performing Money Market fund - 2nd Runners Up
6. Investment Bank of the Year - 2nd Runners Up
7. Best Lead Transaction Advisor - 2nd Runners Up
8. Research Team of the Year - 2nd Runners Up

For further information, kindly contact:

Dinah Wakio, P & L Consulting on wakio@p-l.co.ke